



GCS MGAs

A partner to Canadian MGAs

In the fast-paced world of insurance, having a capacity partner that understands your vision and can adapt to your needs is critical. At Aviva, we specialize in providing capacity to MGAs that are looking to elevate their business, expand their reach, and deliver innovative solutions to their clients. We are actively looking to work with MGAs that specialize in niche markets and unique product offerings.

It takes you. It takes a partnership. It takes Aviva.



Industry-leading expertise

Aviva has a proven track record of successfully partnering with MGAs, and our team of seasoned underwriters brings years of experience across diverse insurance sectors. We work closely with our MGA partners, supporting your business and providing insights that help you stay ahead of market trends and regulatory changes.

Collaboration

We don't just offer capacity; we believe in the power of collaboration and building lasting relationships. We view our MGA partners as extensions of our team, working together to offer solutions that meet the needs of your clients and the demands of the market. Our approach ensures our goals are aligned, fostering mutual success and long-term growth.

Scope of coverage we offer

We offer comprehensive coverage for commercial lines, including specialized and hard-to-place risks in the property and casualty areas.

Capabilities we're looking for in an MGA

- › Strong underwriting expertise – proven experience in underwriting specialized risks.
- › Sales and distribution channels – established relationships with brokers, along with effective marketing strategies to reach target customers.
- › Risk management – proficient in assessing, mitigating, and managing risks.
- › Customer-centric focus – a commitment to delivering exceptional service and solutions tailored to the unique needs of policyholders.

It takes Aviva

- › Aviva's AA- S&P Rating and positive outlook for the future provide confidence in our ability to fulfill our commitments.
- › At the core of our offering is a prevention-first approach that combines technological innovation with risk management to focus on the specific needs of the clients.
- › Our tailor-made, client-centered approach throughout the entire claims process, ensures that GCS clients and MGAs get the right support from the right people, every step of the way.
- › An industry-leading Defensible Claims philosophy that aims to support, protect, and defend our clients.
- › You will receive the support of our Technical Underwriters, with their expertise in tailored deal structures and the capability to offer extensive coverage capacity, provide innovative, account led, insurance solutions for a broad suite of corporate and commercial risks.

We welcome both new and established MGAs with a proven ability to generate significant volume and a demonstrated track record of expertise in their respective markets.

To learn more about MGAs with Aviva's Global Corporate & Specialty division, please contact us at gcs.ca@aviva.com

aviva.ca/gcs

This guide provides an overview of the products and services available through the Aviva GCS Multinational proposition. For exact terms, definitions, limitations, and extensions, please refer to the policy. Please speak with your insurance broker if you would like to learn more. Policies provided by the Aviva GCS Multinational proposition are underwritten by Aviva Insurance Company of Canada. Aviva and the Aviva logo are trademarks used under license from the licensor.